

## The Role of Illiquidity Risk Factor In Asset Pricing Models: Malaysian Evidence

Ruzita Abdul Rahim  
Abu Hassan Shaari Mohd. Nor

### ABSTRACT

*This paper examines the role of illiquidity risk factor in asset pricing through two variants of liquidity-based three-factor models, referred as SiLiq and DiLiq, which are developed in the context of Fama-French model. The sample comprises 230 to 480 firms which stocks are listed on Bursa Malaysia over the period of January 1987 to December 2004. To proxy for liquidity, this study tests six alternative measures based on trading volume variables, namely dollar volume (DVOL), share turnover (TURN), Illiquidity (ILLIQ), and the coefficient of variations of each of these variables ( $CV_{DVOL}$ ,  $CV_{TURN}$ , and  $CV_{ILLIQ}$ ). The preliminary results indicate that the illiquidity risk factors ( $\hat{LMH}$ ) that are formed from TURN consistently outperform the other alternatives as they explain as high as 36 percent variations in stock returns. The results of multiple time series regressions lend strong support for the hypothesis that illiquidity risk are priced, particularly when is  $\hat{LMH}$  incorporated in DiLiq.*

### ABSTRAK

*Kertas ini menguji peranan risiko ketakcairan dalam penetapan harga aset melalui dua varian model tiga-factor berasaskan kecairan, dirujuk sebagai SiLiq dan DiLiq, yang dibentuk dalam konteks model Fama-French. Sampel kajian merangkumi 230 hingga 480 syarikat yang sahamnya disenaraikan di Bursa Malaysia bagi tempoh Januari 1987 hingga Disember 2004. Untuk menentukan proksi bagi kecairan, kajian ini menguji enam ukuran alternatif berasaskan volum dagangan iaitu nilai volum dagangan (DVOL), pusingganti saham (TURN), ketakcairan (ILLIQ), dan koefisien variasi bagi setiap satu ukuran tersebut ( $CV_{DVOL}$ ,  $CV_{TURN}$ , and  $CV_{ILLIQ}$ ). Hasil preliminari kajian menunjukkan faktor-faktor risiko ketakcairan ( $\hat{LMH}$ ) yang dibentuk daripada TURN secara konsisten mengatasi ukuran alternatif lain setelah didapati ia menjelaskan 36 peratus variasi dalam pulangan saham. Hasil daripada regresi siri masa berganda memberikan sokongan kuat terhadap hipotesis bahawa risiko ketakcairan diganjar, khususnya apabila  $\hat{LMH}$  diambilkira dalam DiLiq.*

## INTRODUCTION

The empirical frustration over the capital asset pricing model (CAPM) of Sharpe (1964), Lintner (1965), and Black (1972) has always been identified as the main motivation for the development of multifactor models such as Intertemporal CAPM (ICAPM) (Merton 1973) and Arbitrage Pricing Theory (APT) (Ross 1976). Despite the theoretical appeal, these conventional multifactor models suffer the same problem of empirical testability as CAPM. While the CAPM is rigid in claiming that market risk alone is sufficient to explain asset prices, the ICAPM and APT are silent regarding what and how many factors are priced (Fama 1998). The empirical failures of conventional models led to the development of another variant of asset pricing model termed empirical multifactor models (Hodrick & Zhang 2001). The simplicity in developing these models undoubtedly explains the attention, but its widespread acceptance owes as much to the success story of a three-factor model introduced by Fama and French (1993). The Fama-French model specifies that expected excess returns on stock  $i$  ( $E(R_i) - R_f$ ) is,

$$E(R_i) - R_f = b_i [E(R_M) - R_f] + s_i E(SMB) + d_i E(HML), \quad (1)$$

where  $E(.)$  is the expected operator,  $R_M - R_f$  is the market risk premium,  $SMB$  is the premium on risks related to size,  $HML$  is the premium on risks related to distress, and  $b_i$ ,  $s_i$ , and  $d_i$  are the coefficients or sensitivity of  $R_i$  to the premiums on the respective risk factors. Even though lacking in underlying theories, the model has been successful in explaining most major anomalies of the conventional models (Fama & French 1996a).

The evidence that Fama-French model is superior to the CAPM or the market model is indisputably convincing. However, as more studies are devoted to examine the effectiveness and/or application of Fama-French model, contradicting evidence also accumulates (cf. Bartholdy & Peare 2005; Daniel & Titman 1997; Hodrick & Zhang 2001; Jaganathan & Wang 1996). The mixed results, reinforced by Fama and French's (1996a) own conclusion that there is weakness in their model, imply the needs for continuing the search for other more effective empirical multifactor models. Of main interest to the present study are those that focus on the role of liquidity factor in extending the standard CAPM or Fama-French model (Bali & Cakici 2004; Chan & Faff 2005; Chollete 2004; Lo & Wang 2001; Liu 2004; Miralles & Miralles 2005). Particularly because Fama-French model is an implication of ICAPM (Fama & French 1993, 1996a), there is a great potential that liquidity is the omitted factor in the model (Hodrick & Zhang 2001) because it is a state variable in the ICAPM sense (Chollete 2004). This conjecture is also consistent with the role that liquidity plays as one of the determinant of returns on fixed income securities. In short, had it not for the

difficulty to find the right measurement for liquidity (Keown et al. 1996), the factor must have been considered as one determinant of stock returns much sooner. For the present study, liquidity is of utmost relevant because the sample market, Bursa Malaysia, is an ideal setting to examine its role in asset pricing. As Rouwenhorst (1999), Bekaert et al. (2005) and Dey (2005) asserted, liquidity is one firm characteristic that is of particular concern to investors in emerging market.

To examine the role of liquidity in asset pricing models, this study uses data on a sample of 230 to 480 companies listed on Bursa Malaysia over the period of 18-year from January 1987 to December 2004to. For robustness, six alternative measures of liquidity based on trading volume variables are tested, namely dollar volume, share turnover, illiquidity, and the coefficient variations of each of the variables. Used alone, the liquidity measure proves to capture significant fractions of variations in stock returns. Of more interest to this study is the role of liquidity in multifactor model. This is examined by developing two variants of Fama-French model which incorporate the illiquidity risk factor. The results obtained through multiple time series regressions in general confirm the prediction that illiquidity risks are priced for stocks traded in Bursa Malaysia. The remainder of the article is organized as follows. Section 2 presents the background studies. Section 3 describes the data and methodology. Section 4 reports the empirical results while and section 5 concludes.

## BACKGROUND STUDIES

Liquidity is generally defined as the ability to trade quickly at low cost with little price impact. The theoretical role of liquidity in asset pricing has long been documented in your finance textbooks (cf., Brigham, Gapenski & Ehrhardt 1999; Keown, Scott, & Martin 1996) whereby liquidity is normally described as one other type of risk premium that helps to determine interest rate on fixed income assets. Therefore, it is just natural that liquidity quickly captures financial economies' attention after Fama and French (1996a) concluded that there is still loophole in their model. Specifically, Chollete (2004; 1) asserted that "... liquidity is a natural choice as an asset pricing factor since it is a state variable in the ICAPM sense". This statement is consistent with Hodrick and Zhang's (2001) suggestion regarding the possibility of liquidity factor to be the omitted variable in the existing asset pricing models.

Despite the theoretical support, only recently has the role of liquidity in asset pricing models been tested empirically. One possible explanation to the delay is the difficulty to find the measurement for liquidity (Keown et al. 1996). Liquidity is an elusive concept which involves multiple dimensions-

trading quantity, trading speed, trading costs and price impact. So far, none of the suggested proxies has been successful to capture all of these dimensions. Despite being recognized as the more direct, first class measure of liquidity (Lesmond 2005), the bid-ask spread of Amihud and Mendelson (1986) only concentrates on the trading costs. The difficulty to find sufficient data on bid-ask and other direct measures of liquidity further delays the incorporation of liquidity in asset pricing studies.

The need for more accessible alternative measures lead a number of researchers to resort to trading volume variables, the second class liquidity measure (Lesmond 2005). For the purpose of this study, the discussion concentrates on three basic variables, namely share turnover (TURN), dollar volume (DVOL), and illiquidity (ILLIQ). In proposing illiquidity, Amihud (2002) argued that trading activity is a good proxy of liquidity because liquidity is the impact of order flows on price resulting from adverse selection and inventory costs. The viability of volume-based variables as measure of liquidity has also been empirically supported by findings of several studies (cf. Bekaert, Harvey, & Lundblad 2005; Lesmond 2005; Liu 2004) which found that volume-based liquidity measures are highly correlated with the bid-ask spread. In addition, the notion that volume-based liquidity determine asset pricing almost naturally fits into the mindset given the long history of relationship that trading volume has with stock returns (Karpoff 1987). To the Wall Street professionals volume is the fuel that drives stock prices (Hameed & Ting 2000; Moosa & Al-Loughani 1995; Stickel & Verrechia 1994).

An important advantage of volume-based liquidity is in terms of available data. However, like bid-ask spread these volume-trading measures also fail to capture all of the dimensions of liquidity. Turnover (Datar, Naik & Radcliffe 1998) captures only the trading quantity dimension whereas the illiquidity (Amihud 2002; Pástor & Stambaugh 2003) focus only on the price impact. The search for alternative measure of liquidity is beyond the scope of this study which immediate interest is on the role of volume-based liquidity in explaining variations in portfolio returns.

The relationships between various volume-based measures of liquidity and stock returns are sufficiently represented by the results of 20 related studies summarized in Table 1. In short, if volume-based variables are sufficient representation of liquidity, then the results in Table 1 lend a strong support for the theoretical prediction regarding the role of liquidity as an important driver of expected stock returns. Specifically, three studies that employed DVOL (Brennan, Chordia, & Subrahmanyam 1998; Chordia, Subrahmanyam, & Anshuman 2001; Spiegel & Wang 2005) indicated that its relationship with stock returns is significant and most of the times negative. Of nine studies that used TURN all including Rouwenhorst (1999) supported the role of liquidity in explaining stock returns. Given the

TABLE 1. Empirical studies on the role of liquidity factor

Studies	Sample	Period	Measures of Liquidity	Sig.?	Sign
Panel A. Empirical studies in the United States					
Brennan et al. (1998)	ALL	1966-1995	DVOL	Yes	-
Datar et al. (1998)	NYSE	1962-1991	TURN	Yes	-
Chordia et al. (2001)	ALL	1996-1995	DVOL; TURN; CVs	Yes	-
Lo & Wang (2001)	NYSE/AMEX	1962-1996	$b^{HR}$ ; $b^{HQ}$ <sup>a</sup>	Yes	-
Amihud (2002)	NYSE	1963-1997	MILLIQ <sup>M</sup>	Yes	+
Ali et al. (2003)	NYSE/AMEX	1976-1997	VOL	Yes	-
Pástor & Stambaugh (2003)	ALL	1965-2000	LIQ <sub>value</sub> <sup>?</sup> ; LIQ <sub>Equal</sub> <sup>*b,M</sup>	Yes	+
Bali & Cakici (2004)	ALL	1963-2001	HILLIQ	Yes	±
Chollete (2004)	NYSE/AMEX	1962-2001	LIQ; Vol.(LIQ) <sup>*c</sup>	No;Yes	-
Liu (2004)	ALL	1960-2003	LIQ <sup>*d</sup>	Yes	+
Acharya & Pedersen (2005)	NYSE/AMEX	1962-1999	Cov( $c^i, c^M$ ); ( $c^i, r^M$ ); ( $r^i, c^M$ ) <sup>e,M</sup>	Yes	-
Spiegel & Wang (2005)	ALL	1962-2003	Gibbs; Gamma <sup>f</sup> ; ILLIQ DVOL	All No Yes	+ ±
Panel B. Empirical studies in the other countries					
Chan & Faff (2003)	Australia	1989-1999	TURN	Yes	-
Chan & Faff (2005)	Australia	1989-1998	IMV <sup>*j</sup>	Yes	-
Miralles & Miralles (2005)	Spain	1994-2002	$b_{IMV}^{*,k}$	Yes	+
Sheu et al. (1998)	Taiwan	1976-1996	VOL	Yes	-
Ku & Lin (2002)	Taiwan	1985-1999	VOL; TRO = TURN <sup>*</sup>	No	-; +
Rouwenhorst (1999)	20 countries <sup>g</sup>	1982-1997	HML = - $\hat{L}MH$ <sup>*j</sup>	No	+
Bekaert et al. (2005)	19 countries <sup>h</sup>	1987-2003	$\lambda_{L,S}^*$ ; $\lambda_{L,W}^{m,M}$	Yes	+
Dey (2005)	48 countries <sup>i</sup>	1995-2001	TURN <sub>Dev</sub> <sup>*</sup> ; TURN <sub>Energ</sub>	No; Yes	+

Note: ALL = NYSE, AMEX, & NASDAQ, most = NYSE & AMEX, <sup>a</sup>R (returns) & Q (\$returns) on a Hedged portfolio formed on TURN, <sup>b</sup>LIQ formed on  $b^i$  where  $b^i = (sign(R_i - R_M))$ , <sup>c</sup> formed on LIQ of Pástor & Stambaugh(2003), <sup>d</sup> formed on NoVol = number of days without trading at year  $t \times \{(1/TURN) \times 10^6\}$ , <sup>e</sup> covariance where  $c$  = illiquidity (ILLIQ),  $i$  = individual stock,  $M$  = market, &  $r$  = returns, <sup>f</sup> Gibbs = Bayesian's version of transaction costs (Spiegel & Wang 2005: 7), & Gamma = inverted LIQ of Pástor & Stambaugh (2003), <sup>g</sup> including Indonesia, Malaysia, & Thailand, <sup>h</sup> emerging countries including Indonesia, Malaysia, & Thailand, <sup>i</sup> member countries of the World Federation of Exchanges including Malaysia, Indonesia, & Thailand, <sup>j</sup> IMV (Illiquid Minus Very Liquid) formed on TURN, <sup>k</sup> IMV formed on ILLIQ, <sup>l</sup> formed on TURN, <sup>m</sup> L = Price Impact formed on ILLIQ (Bekaert et al. 2005: 5) where  $w$  = world &  $s$  = domestic, <sup>M</sup> market liquidity factor, & <sup>\*</sup> liquidity factor is calculated similar to  $\hat{L}MH$ .

insignificant premium on liquidity risk factor, Rouwenhorst (1999) concluded that the role of liquidity factor is trivial. However, such inference seems to be preliminary because other studies (Drew & Veeraraghavan 2003; Chan & Faff 2005; Miralles & Miralles 2005) had shown that premium does not necessarily deduce to insignificant role the respective factor plays in asset pricing model. In the mean time, except for Spiegel and Wang (2005), five other studies that used ILLIQ also suggested that liquidity has an important driver of stock returns.

In the meantime, there are eight studies marked with asterisks in Table 1 that examined liquidity in the context of Fama-Fama model. Using various basic volume-based variables, these studies presented liquidity factor in relative form to focus on the premium expected for assuming greater illiquidity risks. Five of them (Bali & Cakici 2004; Chan & Faff 2005; Chollete 2004, Liu 2004, Miralles & Miralles 2005) are particularly relevant to the present study because they also examined the role of illiquidity risk in time series regression proposed by Black, Jensen, and Scholes (1972), the same manner in which the Fama-French model was developed. Except for Chollete (2004), these studies produced results that are lenient toward supporting that illiquidity risks are priced. Overall, all of these studies are unanimously in favor of the asset pricing models that incorporate a liquidity factor over those that do not.

## DATA AND METHODOLOGY

The present study uses data for 230 to 480 companies that are listed in the Main Board of Bursa Malaysia for the period of 18-year from January 1987 to December 2004. Two sets of data are used; (i) monthly data on stock closing prices, rate of returns on three-month Treasury Bills (T-Bills), and price index of Exchange Main Board All Shares (EMAS), and (ii) year-end data on number of shares outstanding (NOSH), trading volume (VOL), market value of equity (ME), and book-to-market ratio (B/M). The data is sourced from Thompson's DataStream and Investors' Digest. The selection criteria for the sample firms are mainly based on the availability of data.

### THE DEPENDENT VARIABLES

The dependent variables to be explained in this study are the excess realized returns on the test portfolios. These are monthly value weighted-average rate of returns on test portfolios net of the risk-free rate of returns ( $R_i - R_f$ ). To construct the test portfolio, at the end of December of each year  $t-1$  the sample stocks will be sorted into: (i) three ME categories i.e., 30 percent smallest (S), 40 percent medium (M), and 30 percent biggest (B); (ii) three B/M categories i.e., 30 percent highest (H), 40 percent medium (M), and 30

percent lowest (L); and (iii) three TURN categories i.e., 30 percent lowest (L), 40 percent medium (M), and 30 percent highest (H). The intersections of the three ME and B/M categories generate the first group of 9 ME/BM test portfolios, the intersections of the three ME and TURN categories generate the second group of 9 ME/TURN test portfolios and three B/M and TURN categories generate the last group of 9 BM/TURN test portfolios. The same procedure of reconstructing the portfolios and calculating their value-weighted returns will be repeated at the end of each of the 18-year study period.

#### THE BASIC RISK FACTORS

The basic explanatory factors in this study are the market risk premium ( $R_M - R_F$ ) and the premiums on risks related to size (SMB) and distress (HML) proposed by Fama and French (1993). This study chooses EMAS over the Kuala Lumpur Composite Index (KLCI) to proxy for market portfolio for the reason that the former is more representative of the sample population, i.e., companies listed on Main Board. Unlike KLCI which is based on 100 component stocks, EMAS is composed of all stocks listed in the Main Board. This explanation conforms to the construction of market portfolio which includes all stocks listed on NYSE, NASDAQ and AMEX in previous studies (cf. Fama & French 1992, 1993, 1996a; Davis, Fama, & French. 2000; Chollete 2004) despite the existing broad-based indexes that are readily available. The proxy for the risk-free rate of return ( $R_F$ ) is the monthly-adjusted-rate of return on Malaysian 3-month Treasury Bills.

To construct SMB and HML, zero-investment portfolios that mimic risk related to size (as proxied by ME) and distress (as proxied by B/M) are constructed using the same procedure to form the test portfolios (except for ME categories that are only divided into S and B categories). Specifically, in the manner similar to Fama and French (1993), SMB and HML are expressed as,

$$SMB_{FF} = \left( \frac{(R_{S/L}) + (R_{S/M}) + (R_{S/H})}{3} \right) - \left( \frac{(R_{B/L}) + (R_{B/M}) + (R_{B/H})}{3} \right), \quad (2)$$

$$HML_{FF} = \left( \frac{(R_{S/H}) + (R_{B/H})}{2} \right) - \left( \frac{(R_{S/L}) + (R_{B/L})}{2} \right), \quad (3)$$

where  $R$  is the value-weighted rate of returns on the ME/BM test portfolios. The procedures in Equations (3) and (4) ensure that the premium on size (distress) risk is relatively free from the influence of distress risk because the Small and Big (High and Low) portfolios have about the same weighted-average B/M (ME).

## THE ILLIQUIDITY RISK FACTOR

For robustness, this study identifies several liquidity measures based on volume data that are frequently used in previous studies (Acharya & Pedersen 2005; Amihud 2002; Bali & Cakici 2004; Brennan et al. 1998; Chan & Faff 2003, 2005; Chordia & Swaminathan 2000; Chordia *et al.* 2001; Datar et al. 1998; Ku & Lin 2002; Miralles & Miralles 2005; Rouwenhorst 1999). The selected variables are as follows;

$$DVOL_{j,t} = P_{j,t} \times VOL_{j,t}, \quad (4)$$

$$TURN_{j,t} = \frac{VOL_{j,t}}{NOSH_{j,t}}, \quad (5)$$

$$ILLIQ_{j,t} = \frac{|R_{j,t}|}{DVOL_{j,t}}, \quad (6)$$

$$CV_{LIQ_{j,t}} = \frac{\sigma_{LIQ_{j,t}}}{\mu_{LIQ_{j,t}}}, \quad (7)$$

where  $VOL_j$  is volume of shares  $j$ ,  $NOSH_j$  is number of shares  $j$  outstanding,  $P_j$  is the price per share  $j$ ,  $DVOL_j$  is dollar volume of share  $j$ ,  $TURN_j$  is the turnover of share  $j$ ,  $ILLIQ_j$  is illiquidity of share  $j$ ,  $|R_{j,t}|$  is the absolute return on share  $j$ ,  $CV$  is the coefficient of variation of the liquidity measure,  $LIQ = DVOL, TURN, \text{ or } ILLIQ$ ,  $s$  is the standard deviation for the time series  $LIQ$ , and  $m$  is the average of the time series  $LIQ$  at the end of year  $t$ . Next, in a similar manner that SMB and HML are formed, the premium on risks related to liquidity, denoted as  $\hat{LM}\hat{H}$ , is calculated as;

$$\hat{LM}\hat{H}_{ME/LIQ} = \left( \frac{R_{S/L} + R_{B/L}}{2} \right) - \left( \frac{R_{S/H} + R_{B/H}}{2} \right), \text{ and} \quad (8)$$

$$\hat{LM}\hat{H}_{BM/LIQ} = \left( \frac{R_{H/L} + R_{M/L} + R_{L/L}}{3} \right) - \left( \frac{R_{H/H} + R_{M/H} + R_{L/H}}{3} \right), \quad (9)$$

where the definitions are as in Equations (3) to (7). The construction of  $\hat{LM}\hat{H}$  is consistent with the liquidity theory which posits that stocks with low levels of trading volume are less liquid and therefore command higher returns. In other words, the premium on liquidity risk ( $\hat{LM}\hat{H}$ ) essentially

reflects the premium that investors would require for holding less liquid stocks as they anticipate higher trading costs when reselling the stocks in the future (Datar *et al.* 1998; Dey 2005). Equation (8) produces 6 alternative LMH measures, i.e. from the intersections between ME and each of the alternative liquidity (LIQ) measures in Equations (4) to (7). Similarly, Equation (9) produces another set of 6 alternative LMH measures from the intersections between B/M and each of the 6 alternative LIQ measures.

#### THE DEVELOPMENT OF THE LIQUIDITY-BASED MODELS

In the spirit of earlier studies (Bali & Cakici 2004; Chollete 2004; Chan & Faff 2005; Miralles & Miralles 2005), the present study assigns to liquidity a role of stock's common risk factor in the context of Fama-French model. The Fama-French model was developed based on time series regression proposed by Black *et al.* (1972). This approach proposes that the average risk premium on a common factor in stock returns is the average value of the explanatory factor. The premium per unit of market risk ( $R_M - R_F$ ) is defined as the difference between the return on market portfolio ( $R_M$ ) and the average returns on risk-free securities ( $R_F$ ). Fama and French (1993) adopted this principle to define the additional risk factors (SMB and HML) in their model. Unlike previous studies (Bali & Cakici 2004; Chollete 2004; Chan & Faff 2005; Miralles & Miralles 2005) which incorporate liquidity as an additional risk factor in the standard Fama-French model, the present study deviates slightly in the sense that it incorporates liquidity as an alternative factor to Fama-French factors to develop two variants of the three-factor model. In that respect, not only this study examines the role of liquidity in asset pricing model, it simultaneously tests Fama and French's (1996a) proposition that three-factor models suffice to explain stock returns.

We next proceed with the development of two variants of the three-factor model that incorporate the role of liquidity as proxied by  $\hat{LMH}$ . To show how these models differ from the Fama-French model, we first rewrite the Fama-French model time-series regression equation,

$$R_{i,t} - R_{F,t} = \alpha_i + b_i (R_{M,t} - R_{F,t}) + s_i (SMB_{FF,t}) + d_i (HML_{FF,t}) + \varepsilon_{i,t}, \quad (10)$$

where  $R_{i,t}$  is the realized returns on portfolio  $i$ ,  $i = 1, \dots, 27$ ,  $\alpha_i$  is the intercept,  $b_i$ ,  $s_i$ , and  $d_i$  are the estimated factor loadings for portfolio  $i$ ,  $R_M$  is the realized rate of returns on the market portfolio as proxied by the EMAS index,  $R_F$  is the rate of return on the risk-free security as proxied by the T-Bill,  $SMB_{FF}$  and  $HML_{FF}$  are respectively the premium on size and distress factors formed from the intersections of ME/BM portfolios, and  $\varepsilon_{i,t}$  is the disturbance term at the end of month  $t$ .

In line with the development of other extended Fama-French models (Bali & Cakici 2004; Chan & Faff 2005; Miralles & Miralles 2005), the market risk premium ( $R_M - R_F$ ) remains the main risk factor in the liquidity-based models. The first variant of the model combines market risk premium ( $R_M - R_F$ ) with "Size" (SMB) and replace HML with LIquidity ( $\hat{LMH}$ ) to form "SiLiq" model,

$$R_{i,t} - R_{F,t} = \alpha_i + b_i (R_{M,t} - R_{F,t}) + s_i (SMB_{LQ,t}) + l_i (\hat{LMH}_t) + \varepsilon_{i,t}, \quad (11)$$

The second variant of the liquidity-based model drops SMB to form "DiLiq" as a combination of market risk premium ( $R_M - R_F$ ), "Distress" (HML) and "LIquidity" ( $\hat{LMH}$ ),

$$R_{i,t} - R_{F,t} = \alpha_i + b_i (R_{M,t} - R_{F,t}) + d_i (HML_{LQ,t}) + l_i (\hat{LMH}_t) + \varepsilon_{i,t}, \quad (12)$$

where definitions of  $\alpha_i$ ,  $b_i$ ,  $s_i$ ,  $d_i$ ,  $R_i$ ,  $R_M$ ,  $R_F$ , and  $e_i$  remain as in Equation (10),  $l_i$  is the slope on  $\hat{LMH}$ ,  $SMB_{LQ,t}$  is the size risk factor formed from the intersection of ME/TURN portfolios,  $HML_{LQ,t}$  is the distress risk factor formed from the intersection of BM/TURN portfolios, and  $\hat{LMH}_{j,t}$  in Equations (4) and (5) are the proxy for illiquidity risk factors formed from the intersection of ME/TURN and BM/TURN portfolios at the end of month  $t$ , respectively.

#### THE STATISTICAL TESTS

Following Fama and French (1993, 1996a), multiple time series regressions of Black et al. (1972) are used to estimate monthly excess returns on test portfolios using the alternative three-factor models as specified in Equations (10) to (11). Fama and French (1993) explained that the slopes and  $R^2$  in time series regressions are direct tests on the role of a particular risk factor in an asset pricing model. The T-statistics on the slope (?) is calculated as,

$$T = \frac{\hat{\beta}_j - \beta_j^{(0)}}{S_{\hat{\beta}_j}} \quad (13)$$

where  $\hat{\beta}_j$  is the loading (slope) of explanatory factor  $j$ ,  $j = R_M - R_F$ , SMB, HML,

or  $\hat{LMH}$ .  $S_{\hat{\beta}_j} = \frac{S_{y|x}}{S_x \sqrt{n-1}}$  is the standard error of  $\hat{\beta}_j$ ,  $S_{y|x}$  is the estimated standard deviation in time series  $y$  and  $\hat{y}$  given  $x$ , and  $n$  is number of time series data. In the context of an asset pricing model, a risk factor is priced if the null hypothesis of  $H_0: \beta = 0$  is rejected, i.e., when  $|T| \geq t_{N-2, 1-\alpha/2}$ .

The role of a particular factor in an estimated model can be tested with the T-statistics, but of more importance to an asset pricing model is the contribution of the factor in generating the most efficient model to explain the returns of test assets. Previous studies (c.f. Davis et al. 2000; Fama & French 1996a) employed  $R^2$ , a quantitative measure of goodness-of-fit, to evaluate the efficiency of a  $k$ -factor model in explaining returns of stocks or portfolios of stocks, which is defined as,

$$R^2 = \frac{RSS}{TSS} = \frac{\sum_{t=1}^N (\hat{Y}_t - \bar{Y})^2}{\sum_{t=1}^N (Y_t - \bar{Y})^2} \quad (14)$$

where  $RSS$  is the total variations that can be explained with the regression model and  $TSS$  is the total actual variations in  $Y$ . Because  $R^2$  tends to increase with the number of explanatory variables, it is adjusted to,

$$Adj - R_i^2 = \bar{R}_i^2 = 1 - (1 - R_i^2) \frac{n_i - 1}{n_i - k_i} \quad (15)$$

where  $R_i^2$  is the  $R^2$  from model  $i$ ,  $i =$  Fama-French, SiLiq, or DiLiq models,  $n_i$  is the number of observations in the time series data in model  $i$ , and  $k_i$  is the number of parameters in model  $i$ .

In addition to an  $R^2$  value of 1.0, an efficient asset pricing model requires zero regression intercept (Daniel & Titman 1997; Davis et al. 2000; Drew & Veeraraghavan 2002, 2003; Fama & French 1993, 1994, 1995, 1996a, 1998; Leledakis & Davidson 2001). The null hypothesis  $H_0: a_i = 0$  is tested using the T-statistics on the intercept (a),

$$T = \frac{\hat{\alpha}_i - \alpha_i^{(0)}}{S_{\hat{\alpha}_i}} \text{ apabila } \alpha_i^{(0)} = 0.0, \quad (16)$$

where  $\hat{\alpha}_i$  is the intercept for regression of Equation  $i$ ,  $i =$  Equation (10), (11),

or (12),  $S_{\hat{\alpha}_i} = S_{y/x} \sqrt{\frac{1}{n} + \frac{\bar{X}^2}{(n-1)S_x^2}}$  is the standard error for  $\hat{\alpha}_i$ ,  $S_{y/x}$  is the estimated standard deviation in time series data  $y$  and  $\hat{y}$  given  $x$ ,  $\bar{X}^2$  is the average value of  $x$  squared,  $n$  is the number of time series data, and  $S_x^2$  is the estimated variance for time series data  $x$ . The null hypothesis  $H_0: a_i = 0.0$

is rejected if  $|T| \geq t_{N-2, 1-\alpha/2}$ . In short, if the results of the regression of the  $k$ -factor model generates  $R^2 = 1.0$  and  $\alpha = 0.0$ , the model is said to be an efficient model because it explains all variations in expected returns.

## EMPIRICAL RESULTS

### PRELIMINARY RESULTS

Table 2 presents the descriptive statistics of the time series data of each of 27 test portfolios and 7 explanatory factors. In Panel A, notwithstanding the fact that the highest monthly excess return (and standard deviation) is reported by portfolio SL, the average monthly excess returns in general tend to decline monotonically from the riskiest (SH) to the least risky (BL) portfolios. Also, consistent with Drew and Veeraraghavan (2002), the monthly excess returns for the S's portfolios are significant, indicating existence of size premium in Malaysian stock market. The monthly excess returns on ME/TURN portfolios reported in Panel B also exhibit similar monotonically declining trend, only smaller and somewhat less consistently. Specifically, in each size category returns on portfolio L' (low turnover) are consistently higher than returns on portfolio H' (high turnover). The same patterns are observed on monthly excess returns in Panel C. Such contradiction to risk-return trade-off theory fortunately is nothing new to studies in emerging markets (Pástor & Stambaugh 2003; Rouwenhorst 1999). The monthly excess returns in Panel C are smaller than those in other Panels and the patterns are also less definite.

Table 3 reports the descriptive statistics of and correlation coefficients between the explanatory factors. Panel A shows that only premiums on risks related to size (SMB's) are significantly greater than zero. The premiums on risks related to distress (HML's) are positive but insignificant. Interestingly, the premiums on market risks and illiquidity risks are negative. Although insignificant, these results contradict the risk-return trade-off which posits that riskier assets must be compensated with higher returns (premiums). However, these findings could serve as support for our earlier proposition that existence of premiums do not necessarily deduce to the insignificant role the factors in asset pricing model (Drew & Veeraraghavan 2003; Chan & Faff 2005; Miralles & Miralles 2005; Rouwenhorst 1999). Panels B and C report the correlations among explanatory factors of the alternative three-factor models.

The correlations in Panel B highlight the advantage of Fama-French model for having formed by relatively independent explanatory factors (Fama & French 1966a). The correlations among the explanatory factors of Fama-French model, which are within the range of 0.244 to 0.356, are lower than those of SiLiq (-0.575 to 0.382) and DiLiq (-0.606 to 0.489).

TABLE 2. Descriptive statistics of time series data, 1986:01 – 2004:12

Panel A. Monthly Excess Returns on Nine ME/BM Test Portfolios									
Statistics	SH	SM	SL	MH	MM	ML	BH	BM	BL
Mean	0.026	0.023	0.030	0.016	0.010	0.009	0.011	0.009	0.004
T-stats	2.434*	2.368*	2.685**	1.827*	1.238	1.110	1.156	1.311	0.621
Std. Dev	0.159	0.145	0.162	0.131	0.117	0.122	0.145	0.099	0.084
Skewness	1.734	1.756	1.639	1.356	1.466	1.381	2.592	1.091	0.143
Kurtosis	9.050	9.646	7.986	7.880	8.443	8.227	18.384	9.463	4.662
J-B Stats	437.7**	508.6**	320.5**	280.6**	344.0**	314.6**	2371.9**	418.8**	25.58**
ADF Stats	-4.04**	-4.39**	-4.44**	-3.84**	-3.92**	-4.33**	-4.18**	-3.89**	-3.71**
Panel B: Monthly Excess Returns on Nine ME/TURN Test Portfolios									
Statistics	SĹ	SM	SĤ	MĹ	MM	MĤ	BĹ	BM	BĤ
Mean	0.019	0.029	0.026	0.007	0.013	0.016	0.007	0.004	0.009
T-stats	2.209*	2.761**	2.492*	1.057	1.530	1.623	1.151	0.724	1.217
Std. Dev	0.126	0.154	0.155	0.101	0.123	0.143	0.084	0.089	0.109
Skewness	1.212	1.644	1.270	1.444	1.198	1.396	1.024	0.269	0.155
Kurtosis	6.887	8.471	5.952	9.076	6.875	7.881	7.643	6.045	4.483
J-B Stats	188.9**	366.6**	136.5**	407.3**	186.8**	284.6**	231.7**	86.05**	20.67**
ADF Stats	-3.94**	-4.67**	-4.41**	-4.08**	-3.87**	-4.09**	-4.05**	-3.70**	-3.83**
Panel C. Monthly Excess Returns on Nine BM/TURN Test Portfolios									
Statistics	HĹ	HM	HĤ	MĹ	MM	MĤ	LĹ	LM	LĤ
Mean	0.011	0.015	0.018	0.007	0.011	0.014	0.006	0.003	0.009
T-stats	1.455	1.573	1.687	1.056	1.500	1.612	0.948	0.444	1.262
Std. Dev	0.109	0.137	0.158	0.094	0.106	0.126	0.086	0.085	0.110
Skewness	1.356	2.190	1.867	1.470	1.122	1.080	1.716	0.086	0.198
Kurtosis	8.011	15.303	11.621	10.151	8.978	7.170	13.123	4.894	3.980
J-B Stats	292.3**	1534.9**	794.4**	538.1**	366.9**	198.53**	1028.2**	32.54**	10.05**
ADF Stats	-3.84**	-3.95**	-4.25**	-3.75**	-3.93**	-4.02**	-4.77**	-3.56**	-3.67**

Note: (1) N = 216 monthly observations. Lag length for the Augmented Dickey-Fuller (ADF) test is 12,

(2) Asterisks \*\* and \* denote significance at 1 percent and 5 percent levels.

TABLE 3. Descriptive statistics of and correlation coefficients between explainer factors

Panel A. Monthly Excess Returns on Seven Explanatory Factors							
Statistics	$R_M - R_F$	$SMB_{FF}$	$SMB_{MT}$	$HML_{FF}$	$HML_{BT}$	$LMH_{MT}$	$LMH_{BT}$
Mean	-0.003	0.012	0.012	0.004	0.009	-0.005	-0.006
t-stats	-0.480	2.896**	2.681**	0.993	1.637	-1.424	-1.553
Std. Dev	0.088	0.061	0.068	0.060	0.078	0.051	0.057
Skewness	0.148	1.795	1.655	1.803	3.166	-0.303	-0.385
Kurtosis	5.507	9.892	10.440	17.755	27.801	5.645	5.393
J-B Stats	57.33**	543.48**	596.72**	2076.46**	5896.53**	66.28**	56.86**
ADF Stats	-3.744**	-4.295**	-4.051**	-4.026**	-3.839**	-4.112**	-4.361**
Panel B. Correlation Coefficients between Explanatory Factors in Fama-French Model							
Factors	$R_M - R_F$	$SMB_{FF}$	$HML_{FF}$				
$R_M - R_F$	1.000						
$SMB_{FF}$	0.345**	1.000					
$HML_{FF}$	0.356**	0.244**	1.000				
Panel C. Correlation Coefficients between Explanatory Factors in Liquidity-Based Multifactor Model							
Factors	$R_M - R_F$	$SMB_{MT}$	$LMH_{MT}$	Factors	$R_M - R_F$	$HML_{BT}$	$LMH_{BT}$
$R_M - R_F$	1.000			$R_M - R_F$	1.000		
$SMB_{MT}$	0.382**	1.000		$HML_{BT}$	0.489**	1.000	
$LMH_{MT}$	-0.575**	-0.425**	1.000	$LMH_{BT}$	-0.606**	-0.496**	1.000

Note: (1) N = 216 monthly observations. Lag length for the Augmented Dickey-Fuller (ADF) test is 12.

(2) Subscripts FF = Fama-French, MT = intersections between ME and TURN and BT = intersections between BM and TURN.

(3) Asterisks \*\* and \* denote significance at 1 percent and 5 percent levels.

The remaining details in Tables 2 and 3 are pertaining to the appropriateness of the time series analysis used. Specifically, statistics of first moments indicate that all return series except the LMH's are positively skewed, with fat tails. The resulting Jarque-Bera (J-B) statistics suggest that the null hypothesis of normal distribution is consistently rejected at 1 percent significant level, a finding which is normal when involves stock return series (Bali & Cakici 2004). Of more importance to time series analysis is the stationarity of the series, which are confirmed by the Augmented Dickey-Fuller (ADF) statistics. That is, the null hypothesis of unit root is consistently rejected at 1 percent level of significance.

For the purpose of developing the liquidity-based models, this study selects only one from each of two groups of alternative measures following the approach suggested in Madalla (2001) and Bartholdy and Peare (2005). The approach posits that where exist several alternative  $\hat{LMH}$  measures for a variable, select one that generates the highest  $R^2$  from a univariate regression. Table 4 only reports the selective details to conserve space. The results show that  $\hat{LMH}$  that are formed from TURN (and ME or B/M intersections) consistently generate the highest adjusted  $R^2$ . Accordingly, these measures are selected as proxy for illiquidity risk factor for the development of the liquidity-based three-factor models in this study. In the remainder of this article,  $\hat{LMH}$  always refers to these measures only. It is also important to note that the results in Table 4 are crucial initial evidence supporting the role of liquidity factor in asset pricing models given that used alone,  $\hat{LMH}$  explain 30 to 36 percent of variations in stock returns.

## TESTS ON CAPITAL ASSET PRICING MODEL

It is a standard practice in studies on asset pricing to begin with tests on the CAPM. The results displayed in Table 5 indicate that consistent with previous studies (e.g., Bali & Cakici 2004; Fama & French 1993, 1996a), the market risk premium captures most of the variations in expected returns. Consistent with Clare, Priestley, and Thomas (1998) and Fama and French's (1996b) assertion that beta is still alive, the slopes on market risk are always positive and greater than 17 standard errors from zero (average  $t=29.1$ ). It also provides strong justification for the role market risk has as the main risk factor in multifactor models. However, the resulting  $R^2$  which average 76.7% suggests that market risk leaves plenty of variations in stock returns to be explained by other factors. Only in one portfolio under each category of test portfolios do the adjusted  $R^2$  of CAPM is greater than 90%. Also, the highly significant role of market risk in explaining stock returns supports earlier conjecture that existence of premium associated to a risk factor is no

TABLE 4. Summary of results of time series univariate regressions, 1987:01 – 2004:12

Panel A: $\hat{LMH}$ from ME/LIQ <sub><i>i</i></sub> intersections				Panel B: $\hat{LMH}$ from BM/LIQ <sub><i>i</i></sub> intersections			
Average (.)	<i>l</i>	<i>t</i> ( <i>l</i> )	Adj-R <sup>2</sup>	Average (.)	<i>L</i>	<i>t</i> ( <i>l</i> )	Adj-R <sup>2</sup>
LMH <sub>ME/DVOL</sub>	-0.937	-5.144 (9/9)	0.1082	LMH <sub>BM/DVOL</sub>	-0.463	-3.032 (5/9)	0.0548
LMH <sub>ME/CV(DVOL)</sub>	-1.079	-6.745 (9/9)	0.1763	LMH <sub>BM/CV(DVOL)</sub>	-0.630	-4.126 (7/9)	0.0848
LMH <sub>ME/CV(TURN)</sub>	-0.995	-5.316 (9/9)	0.1199	LMH <sub>BM/CV(TURN)</sub>	-0.687	-3.958 (7/9)	0.0793
LMH <sub>ME/ILLIQ</sub>	0.525	2.138 (8/9)	0.0293	LMH <sub>BM/ILLIQ</sub>	0.337	1.614 (7/9)	0.0350
LMH <sub>ME/CV(ILLIQ)</sub>	0.596	3.875 (9/9)	0.0628	LMH <sub>BM/CV(ILLIQ)</sub>	0.519	3.013 (8/9)	0.0391
LMH <sub>ME/TURN</sub>				LMH <sub>BM/TURN</sub>			
SH	-1.808	-10.281**	0.3275	SH	-1.712	-11.475**	0.3780
SM	-1.702	-10.806**	0.3500	SM	-1.562	-11.499**	0.3790
SL	-1.717	-9.360**	0.2872	SL	-1.771	-11.871**	0.3942
MH	-1.514	-10.555**	0.3393	MH	-1.540	-13.375**	0.4528
MM	-1.341	-10.468**	0.3355	MM	-1.364	-13.230**	0.4473
ML	-1.389	-10.389**	0.3322	ML	-1.280	-11.108**	0.3628
BH	-1.436	-8.505**	0.2491	BH	-1.488	-10.702**	0.3456
BM	-0.964	-8.338**	0.2417	BM	-0.911	-9.152**	0.2780
BL	-0.764	-7.596**	0.2087	BL	-0.673	-7.576**	0.2078
Average (.)	-1.404	-9.589 (9/9)	0.2968	Average (.)	-1.367	-11.11 (9/9)	0.3606

Note: (1) Asterisks \*\* and \* denote significance at 1 percent and 5 percent levels.

(2) Subscripts *i* in column heading refer to the alternative liquidity (LIQ) measures in Equations (4) to (7), i.e., DVOL, TURN, ILLIQ, or their coefficient of variations (CV<sub>DVOL</sub>, CV<sub>TURN</sub>, and CV<sub>ILLIQ</sub>).

(3) Figure in parentheses indicate the number of portfolios with significant *t*(*l*).

indication of its role in asset pricing model. Furthermore, the magnitude of the regression intercepts ( $\alpha$ ), which are almost always significantly greater than zero, indicates that there are omitted factors in the CAPM and accordingly a valid justification for multifactor models.

## THE ROLE OF LIQUIDITY FACTOR IN MULTIFACTOR MODELS

Tables 6 to 8 present the results of regressing the alternative three-factor models—Fama-French model, SiLiq and DiLiq—to explain the excess returns on the three categories of ME/BM, ME/TURN, and BM/TURN test portfolios. To set the stage, Table 6 shows that regardless of which multifactor models, the slopes on market risk premium ( $R_M - R_F$ ) are always positive and highly significant (average  $|t|$  32.6) as they are when used alone in CAPM (Table 5). Such finding implies that adding two risk factors in the model does not reduce the role of market risk and accordingly justifies market risk as the main concern in asset pricing. The results in Panel A of Table 6 show that HML and particularly SMB have significant role in explaining stock returns. In absolute terms, the slopes on SMB are always 2.8 standard errors from zero (average  $|t|$  10.7) whereas the slopes on HML are 3.6 standard errors from zero except for portfolio ML where the slope is only 0.8 (average  $|t|$  8.0). The role of SMB is even stronger in SiLiq (Panel B). Its slopes score an average of 11.1 standard errors from zero in absolute term. In contrast, HML does not show a particular change in its role when incorporated in DiLiq (average  $|t|$  7.5).

The main focus of this study is the role of illiquidity risk factor ( $\hat{LMH}$ ). Compared to the role of both SMB and HML, ( $\hat{LMH}$ ) does not seem to capture much variations in stock returns. This is particularly obvious for  $\hat{LMH}$  in SiLiq. Specifically, the slopes on  $\hat{LMH}$  are only significantly different from zero in 1 portfolio. More encouraging results are observed in Panel C where  $\hat{LMH}$  is incorporated in DiLiq. Although smaller compared to SMB and HML, the slopes on are significantly greater than zero in 6 of 9 portfolios with an average  $|t|$  of 2.8. Consistent with the different performance of the explanatory factors, the resulting average adjusted  $R^2$  of Fama-French model is 89.4%, slightly higher than that of SiLiq (86.2%) which in turn is slightly higher than that of DiLiq (84.7%). On a different ground that Fama and French (1993) initially used to evaluate the efficiency of their model, Fama-French model generates adjusted  $R^2$  greater than 90% in 4 portfolios whereas SiLiq and DiLiq report 5 portfolios with adjusted  $R^2$  greater than 90%. Comparisons at the individual portfolio level suggest that Fama-French model has highest adjusted  $R^2$  in 5 portfolios while Siliq and DiLiq each has 1 and 3 highest adjusted  $R^2$ , respectively.

TABLE 5. Regression Results of the One-Factor Model (CAPM), 1987:01 – 2004:12

	$\alpha$	$B$	$t(\alpha)$	$t(b)$	Adj-R <sup>2</sup>	S.E.	D-W Stats
Panel A: ME/BM Test Portfolios							
SH	0.0475	1.4727	7.1542**	21.8888**	0.6898	0.0898	1.5552
SM	0.0381	1.3054	5.9053**	19.9847**	0.6495	0.0872	1.7736
SL	0.0461	1.3551	5.8739**	17.0436**	0.5738	0.1062	1.9344
MH	0.0313	1.3144	7.2843**	30.1816**	0.8089	0.0582	1.9287
MM	0.0204	1.1978	5.8317**	33.8631**	0.8420	0.0472	1.9037
ML	0.0207	1.2246	5.2565**	30.6488**	0.8136	0.0534	1.9948
BH	0.0295	1.3947	5.4261**	25.3318**	0.7487	0.0735	1.8442
BM	0.0139	1.0561	6.1493**	46.2509**	0.9086	0.0305	1.7485
BL	0.0022	0.8899	0.9279	37.0366**	0.8644	0.0321	1.9067
Panel B: ME/TURN Test Portfolios							
SĪ	0.0286	1.1759	5.5591**	22.5445**	0.8896	0.0370	1.9089
SM	0.0476	1.4132	7.4127**	21.6982**	0.9329	0.0237	1.8296
SĤ	0.0457	1.4286	6.9949**	21.5552**	0.7501	0.0435	1.9786
MĪ	0.0113	1.0315	3.6491**	32.7570**	0.8202	0.0611	1.8318
MM	0.0260	1.2695	7.4697**	35.9221**	0.8571	0.0472	1.7440
MĤ	0.0354	1.4344	7.8304**	31.3323**	0.8329	0.0420	2.1064
BĪ	0.0028	0.8277	0.8804	25.4266**	0.6832	0.0885	1.7119
BM	0.0061	0.9686	3.4618**	54.6856**	0.6860	0.0870	1.6772
BĤ	0.0179	1.1542	6.5293**	41.6411**	0.7023	0.0696	1.8831

*(Continued next page)*

TABLE 5. (Continue)

Panel C: BM/TURN Test Portfolios							
H $\hat{L}$	0.0177	1.1037	4.9537**	30.4690**	0.8118	0.0484	2.0552
HM	0.0314	1.3595	6.7521**	28.8605**	0.7946	0.0629	1.7776
H $\hat{H}$	0.0422	1.5505	7.6424**	27.6979**	0.7809	0.0747	1.8632
M $\hat{L}$	0.0079	0.9555	2.6222*	31.2045**	0.8190	0.0409	2.0036
MM	0.0189	1.1344	7.9555**	47.1428**	0.9118	0.0321	1.7545
M $\hat{H}$	0.0267	1.2610	6.5460**	30.5010**	0.8121	0.0552	1.7927
L $\hat{L}$	0.0007	0.7621	-0.1709	18.0844**	0.6026	0.0563	1.9794
LM	0.0018	0.9037	0.7646	38.9302**	0.8757	0.0310	1.9997
L $\hat{H}$	0.0172	1.1260	5.1002**	32.9593**	0.8347	0.0456	1.8170

Note: (1) The first (second) alphabet attached to the test portfolio refers to first (second) category stated in the Panel title.

(2) Figure in parentheses indicate the number of portfolios with significant  $t(t)$ .

(3) Asterisks \*\* and \* denote significance at 1 percent and 5 percent levels

To ensure that the results are not influenced by the test portfolios used to form the explanatory factors of a particular model, similar regression analyses are repeated on ME/TURN and BM/TURN test portfolios. The results in Table 7 indicate no sign of reducing role of SMB, either in Fama-French model or SiLiq. The slopes on SMB remain consistently significantly different from zero (average  $|t|$  10.8 in Panel A and 13.7 in Panel B) except in two cases (BH in Panel A and BL in Panel B). The role of HML in Fama-French model declines slightly (average  $|t|$  6.0) but it increases slightly in DiLiq (average  $|t|$  9.1). With regard to  $\hat{LMH}$ , the number of significant slopes increases from 1 (Table 6) to 5 portfolios in SiLiq model (Panel B) with an average absolute t-statistics of 5.8 while remain with 6 portfolios in DiLiq (Panel C) with an average absolute t-statistics of 5.2. Consistent with the improving performance of  $\hat{LMH}$ , the resulting average adjusted  $R^2$  of SiLiq is higher (91.3%) relative to that of Fama-French model (89.3%) or DiLiq (87.6%). Judging based on adjusted  $R^2$  greater than 90%, SiLiq again seems to outperform Fama-French model (4 portfolios) and DiLiq (5 portfolios) as it reports 7 portfolios. Comparisons at individual portfolio level suggest that both Fama-French model and SiLiq generate highest adjusted  $R^2$  in 3 portfolios while DiLiq has highest adjusted  $R^2$  in 4 portfolios.

The final tests are conducted on portfolios formed from the intersections between BM and TURN categories. The results on SMB and HML, as reported in Table 8, in general are in line with the results from the earlier tests, except that here it is HML which seems to be more important. The slopes on HML are consistently significant in Fama-French model (average  $|t|$  8.5) and even so in DiLiq (average  $|t|$  12.6). Unlike the results in earlier tests, the slopes on SMB are significant in 7 portfolios in Fama-French model (average  $|t|$  3.9). In SiLiq, its slopes are consistently significant with an average absolute t-statistics of 6.7. Similar to the results in Table 7, the slopes on  $\hat{LMH}$  as reported in Table 8 are significant in 6 portfolios in SiLiq (average  $|t|$  4.5) while in 8 portfolios in DiLiq (average  $|t|$  6.9). However, considered together with the other risk factors in a model, DiLiq produces an average adjusted  $R^2$  of 90.3%, higher than that of Fama-French model (86.4%) and SiLiq (85.9%). The advantage of DiLiq is even more obvious when judged based on the number of portfolios with highest adjusted  $R^2$  relative to those of the other models. Specifically, DiLiq consistently generates the highest adjusted  $R^2$  in all 9 test portfolios. On the counts of portfolios with adjusted  $R^2$  greater than 90%, Fama-French reports such cases in 4 portfolios, SiLiq in only 1 portfolio while DiLiq in 6 portfolios.

An important observation from results in Tables 6 to 8 but has not been discussed so far is the negative coefficients of  $\hat{LMH}$ . While contradict theoretical prediction, this result implies that 1 unit increase in  $\hat{LMH}$  (illiquidity risks) reduces the excess returns on the test portfolios. This result

TABLE 6. Regression results of the alternative three-factor models to explain ME/BM test portfolios, 1987:01 – 2004:12

Panel A: Fama-French Model ( $R_M - R_F$ , SMB, and HML)											
Portfolios	a	b	S	h	t( $\alpha$ )	t(b)	t(s)	t(h)	Adj-R <sup>2</sup>	S.E.	D-W Stats
SH	0.0202	1.1069	0.8428	0.7699	4.4691**	23.2497**	12.3117**	10.8892*	0.8741	0.0572	1.4203
SM	0.0100	0.9701	1.1408	0.3508	2.5226*	23.1757**	18.9538**	5.6427*	0.8833	0.0503	1.9822
SL	0.0172	1.0766	1.0849	0.4770	3.9987**	17.9694**	13.8455**	-3.6421*	0.8892	0.0523	1.5621
MH	-0.0012	0.8606	0.3626	0.3897	5.0710**	39.8754**	13.3734**	15.8382*	0.9310	0.0270	2.0516
MM	0.0111	1.0756	0.5066	0.3508	2.6441*	36.8110**	11.3141**	7.5658*	0.9468	0.0288	1.7256
ML	0.0176	1.2050	0.6074	0.4072	2.5379*	31.4760**	11.6332**	0.7774	0.9146	0.0421	1.9339
BH	0.0082	0.8944	-0.1998	-0.0960	3.4314**	25.0306**	2.8196**	11.6642*	0.7718	0.0415	1.9844
BM	0.0099	1.0141	-0.1585	-0.0440	6.7440**	45.7332**	-4.9065**	5.8291*	0.9439	0.0216	1.7429
BL	0.0186	1.1704	0.0252	-0.0946	5.3732**	50.3240**	-6.9962**	-9.9632*	0.8909	0.0368	1.9062
Panel B: SiLiq ( $R_M - R_F$ , SMB, and $\hat{LMH}$ )											
Portfolios	a	b	S	l	t( $\alpha$ )	t(b)	t(s)	t(l)	Adj-R <sup>2</sup>	S.E.	D-W Stats
SH	0.0246	1.1889	0.9393	-0.0854	4.5397**	19.3273**	12.3859**	-0.7535	0.8277	0.0670	1.4186
SM	0.0101	0.9615	1.1615	-0.0831	2.7097**	22.7058**	22.2489**	-1.0645	0.9021	0.0461	2.0782
SL	0.0239	1.0712	0.8501	-0.1640	3.2554**	12.8553**	8.2753**	-1.0674	0.6889	0.0907	2.0736
MH	0.0159	1.1293	0.6748	-0.0013	4.9165**	30.8177**	14.9362**	-0.0194	0.9101	0.0399	1.9788
MM	0.0090	1.0620	0.5037	0.0067	3.1419**	32.8009**	12.6187**	0.1118	0.9120	0.0352	2.0025
ML	0.0081	1.0726	0.5502	-0.0045	2.4507*	28.6677**	11.9285**	-0.0652	0.8914	0.0407	2.0360
BH	0.0189	1.2902	0.6168	0.2061	3.6678**	22.0673**	8.5563**	1.9125	0.8117	0.0636	1.9300
BM	0.0164	1.1008	-0.0166	0.1286	6.7517**	39.8444**	-0.4863	2.5249*	0.9111	0.0301	1.6992
BL	0.0095	0.9847	-0.2666	0.0699	4.3779**	40.0111**	-8.7871**	1.5409	0.9055	0.0268	1.6586

(Continued next page)

TABLE 6. (Continue)

Panel C. SiLiq ( $R_M - R_F$ , HML, and $\hat{L}\hat{M}\hat{H}$ )												
Portfolios	a	b	h	l	t( $\alpha$ )	t(b)	t(h)	t(l)	Adj-R <sup>2</sup>	S.E.	D-W Stats	
SH	0.0259	1.1061	0.7175	-0.1998	4.3710**	15.7764**	9.4107**	-1.7764	0.7952	0.0730	1.4900	
SM	0.0189	0.9755	0.5504	-0.2839	3.0581**	13.3892**	6.9464**	-2.4294**	0.7348	0.0759	1.7461	
SL	0.0251	0.9852	0.3318	-0.6310	3.1588**	10.4838**	3.2473**	-4.1865**	0.6381	0.0978	2.0425	
MH	0.0114	0.9761	0.6569	-0.1900	4.3658**	31.5777**	19.5417**	-3.8327**	0.9415	0.0322	2.0150	
MM	0.0064	0.9590	0.4041	-0.1997	2.2585*	28.4730**	11.0327**	-3.6961**	0.9129	0.0351	2.1662	
ML	0.0116	1.0695	0.3136	-0.0735	2.9402**	22.9788**	6.1965**	-0.9852	0.8462	0.0485	1.9747	
BH	0.0106	1.0820	0.8514	0.0918	2.8220**	24.3569**	17.6227**	1.2890	0.9005	0.0463	1.6956	
BM	0.0135	1.0557	0.1738	0.1891	5.9332**	39.3361**	5.9544**	4.3928**	0.9233	0.0279	1.7870	
BL	0.0116	1.0497	-0.2948	0.1068	6.1265**	47.0914**	-12.162**	2.9882**	0.9291	0.0232	1.7236	

Note: (1) The test portfolios are constructed from the intersections of ME (first alphabet) and B/M (second alphabet) categories.

(2) Durbin-Watson (D-W) statistics of about 2.0 indicate to autocorrelations in regression residuals.

(3) Asterisks \*\* and \* indicates significance at 1% and 5%, respectively

TABLE 7. Regression results of the alternative three-factor models to explain ME/TURN test portfolios, 1987:01 – 2004:12

Panel A: Fama-French Model ( $R_M - R_f$ , SMB, and HML)											
Portfolios	$\alpha$	$b$	$s$	$h$	$t(\alpha)$	$t(b)$	$t(s)$	$t(h)$	Adj-R <sup>2</sup>	S.E.	D-W Stats
SĪ	0.0089	0.9277	0.7152	0.3844	2.2802*	22.5341**	12.0818**	6.2879**	0.8496	0.0495	1.9312
SM	0.0199	1.0855	1.1522	0.3071	5.0187**	25.9235**	19.1366**	4.9379**	0.8948	0.0503	1.9800
SĤ	0.0172	1.0766	1.0849	0.4770	4.1720**	24.7302**	17.3304**	7.3779**	0.8892	0.0523	1.5621
MĪ	-0.0012	0.8606	0.3626	0.3897	-0.5517	38.2844**	11.2154**	11.6722**	0.9310	0.0270	2.0516
MM	0.0111	1.0756	0.5066	0.3508	4.8774**	44.9097**	14.7090**	9.8624**	0.9468	0.0288	1.7256
MĤ	0.0176	1.2050	0.6074	0.4072	5.2959**	34.3858**	12.0533**	7.8236**	0.9146	0.0421	1.9339
BĪ	0.0082	0.8944	-0.1998	-0.0960	2.5008*	25.8884**	-4.0209**	-1.8711	0.7718	0.0415	1.9844
BM	0.0099	1.0141	-0.1585	-0.0440	5.8023**	56.4001**	-6.1294**	-1.6479	0.9439	0.0216	1.7429
BĤ	0.0186	1.1704	0.0252	-0.0946	6.3996**	38.2410**	0.5730	-2.0820*	0.8909	0.0368	1.9062
Panel B. SiLiq ( $R_M - R_f$ , SMB, and LMĤ)											
Portfolios	$\alpha$	$b$	$s$	$l$	$t(\alpha)$	$t(b)$	$t(s)$	$t(l)$	Adj-R <sup>2</sup>	S.E.	D-W Stats
SĪ	0.0168	1.0977	0.9382	0.5714	5.2002**	29.8153**	20.6688**	8.4199**	0.9014	0.0401	1.9935
SM	0.0233	1.1330	1.1350	0.0976	5.6269**	24.0327**	19.5275**	1.1229	0.8907	0.0513	1.8837
SĤ	0.0120	0.9573	1.0259	-0.6097	3.2410**	22.8313**	19.8454**	-7.8891**	0.9157	0.0456	1.5080
MĪ	0.0037	0.9708	0.5457	0.2836	1.7338	40.3848**	18.4144**	6.3996**	0.9353	0.0262	2.1755
MM	0.0133	1.1183	0.5623	0.0086	5.2426**	38.6768**	15.7742**	0.1611	0.9364	0.0315	1.6147
MĤ	0.0164	1.1792	0.6377	-0.2583	4.8180**	30.4523**	13.3578**	-3.6192**	0.9145	0.0422	2.0236
BĪ	0.0145	1.0325	-0.0761	0.5888	5.2039**	32.5021**	-1.9430	10.0551**	0.8419	0.0346	1.7914
BM	0.0085	0.9847	-0.1909	-0.1156	5.0535**	51.7851**	-8.1422**	-3.2986**	0.9486	0.0207	1.6664
BĤ	0.0132	1.0393	-0.1966	-0.5400	5.5456**	38.4095**	-5.8943**	-10.826**	0.9301	0.0295	1.8355

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TABLE 7. (Continue)

Panel C. SiLiq ( $R_M - R_F$ , HML, and $\hat{LM}\hat{H}$ )											
Portfolios	$\alpha$	$b$	$h$	$l$	$t(\alpha)$	$t(b)$	$t(h)$	$t(l)$	Adj-R <sup>2</sup>	S.E.	D-W Stats
S $\hat{L}$	0.0147	0.9440	0.5711	0.0018	3.1333**	16.9900**	9.4512**	0.0197	0.7947	0.0578	1.8102
SM	0.0290	1.0951	0.6076	-0.1897	4.7726**	15.2735**	7.7923**	-1.6495	0.7687	0.0746	1.6363
S $\hat{H}$	0.0216	1.0095	0.5933	-0.4770	3.6854**	14.6051**	7.8927**	-4.3024**	0.7905	0.0720	1.6508
M $\hat{L}$	0.0011	0.8636	0.4984	0.0943	0.5317	34.6101**	18.3649**	2.3561*	0.9362	0.0260	2.0641
MM	0.0122	1.0333	0.4433	-0.1496	4.4559**	31.9535**	12.6069**	-2.8844**	0.9273	0.0337	1.9890
M $\hat{H}$	0.0134	1.0538	0.5243	-0.4492	4.1831**	27.7651**	12.7027**	-7.3791**	0.9249	0.0395	1.8474
B $\hat{L}$	0.0153	1.0554	0.0094	0.6222	5.7482**	33.5800**	0.2736	12.3442**	0.8584	0.0327	1.7342
BM	0.0085	1.0089	-0.1277	-0.0315	4.7198**	47.3216**	-5.5079**	-0.9214	0.9409	0.0222	1.6169
B $\hat{H}$	0.0107	1.0166	-0.1996	-0.5882	5.1118**	41.0340**	-7.4100**	-14.803**	0.9464	0.0258	2.0011

Note: (1) The test portfolios are constructed from the intersections of ME (first alphabet) and TURN (second alphabet) categories.

(2) Durbin-Watson (D-W) statistics of about 2.0 indicate to autocorrelations in regression residuals.

(3) Asterisks \*\* and \* indicates significance at 1% and 5%, respectively

TABLE 8. Regression results of the alternative three-factor models to explain BM/TURN test portfolios, 1987:01 – 2004:12

Panel A: Fama-French Model ( $R_M - R_F$ , SMB, and HML)											
Portfolios	$\alpha$	$b$	$s$	$h$	$t(\alpha)$	$t(b)$	$t(s)$	$t(h)$	Adj-R <sup>2</sup>	S.E.	D-W Stats
H $\hat{L}$	0.0070	0.9437	0.2190	0.4811	2.3879*	30.6467**	4.9471**	10.5214**	0.8897	0.0370	1.9651
HM	0.0151	1.1100	0.2853	0.8036	5.0061**	34.8586**	6.2316**	16.9926**	0.9239	0.0383	1.7951
H $\hat{H}$	0.0215	1.2487	0.4759	0.8467	5.7545**	31.7412**	8.4126**	14.4922**	0.9122	0.0473	1.9553
M $\hat{L}$	0.0032	0.8760	0.0386	0.3069	1.0809	28.4130**	0.8708	6.7025**	0.8512	0.0371	2.0832
MM	0.0158	1.0824	0.0251	0.2007	6.6430**	43.1888**	0.6957	5.3919**	0.9224	0.0301	1.9104
M $\hat{H}$	0.0162	1.1206	0.3264	0.2923	4.2313**	27.7473**	5.6202**	4.8728**	0.8546	0.0486	1.8870
L $\hat{L}$	0.0070	0.8772	-0.1522	-0.3509	1.7075	20.3755**	-2.4591*	-5.4878**	0.6637	0.0518	2.0385
LM	0.0063	0.9736	-0.0730	-0.2315	2.8645**	42.2719**	-2.2055*	-6.7689**	0.9008	0.0277	1.8956
L $\hat{H}$	0.0169	1.1486	0.1925	-0.2830	5.0868**	32.7912**	3.8228**	-5.4398**	0.8591	0.0421	1.9393
Panel B: SiLiq ( $R_M - R_F$ , SMB, and $\hat{L}MH$ )											
Portfolios	$\alpha$	$b$	$s$	$l$	$t(\alpha)$	$t(b)$	$t(s)$	$t(l)$	Adj-R <sup>2</sup>	S.E.	D-W Stats
H $\hat{L}$	0.0127	1.0812	0.4751	0.3440	4.0546**	30.4367**	10.8494**	5.2534**	0.8797	0.0387	2.0132
HM	0.0191	1.2212	0.6015	0.0845	4.6158**	26.0166**	10.3930**	0.9770	0.8645	0.0511	1.7430
H $\hat{H}$	0.0231	1.3026	0.7025	-0.1783	4.8938**	24.2459**	10.6058**	-1.8002	0.8659	0.0585	1.9275
M $\hat{L}$	0.0084	1.0037	0.2604	0.3822	2.8913**	30.2314**	6.3619**	6.2452**	0.8586	0.0361	1.9689
MM	0.0169	1.1142	0.1067	0.0289	6.6282**	38.3599**	2.9792**	0.5399	0.9145	0.0316	1.7744
M $\hat{H}$	0.0123	1.0416	0.3078	-0.4326	3.2835**	24.3925**	5.8465**	-5.4952**	0.8668	0.0465	1.8060
L $\hat{L}$	0.0124	0.9827	-0.1438	0.5801	3.1426**	21.9031**	-2.5992*	7.0134**	0.7006	0.0488	1.9030
LM	0.0035	0.9046	-0.2152	-0.1859	1.5567	35.1783**	-6.7896**	-3.9224**	0.8986	0.0280	1.9051
L $\hat{H}$	0.0103	0.9763	-0.1555	-0.6153	3.3288**	27.7034**	-3.5799**	-9.4717**	0.8831	0.0384	1.8387

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TABLE 8. (Continue)

Panel C: DiLiq ( $R_M - R_F$ , HML, and $\hat{L}\hat{M}\hat{H}$ )											
Portfolios	$\alpha$	$b$	$h$	$l$	$t(\alpha)$	$t(b)$	$t(h)$	$t(l)$	Adj-R <sup>2</sup>	S.E.	D-W Stats
H $\hat{L}$	0.0099	0.9833	0.5813	0.3128	4.0824**	34.2310**	18.6093**	6.7899**	0.9280	0.0299	2.0052
HM	0.0103	1.0036	0.7731	-0.1101	4.1016**	33.8102**	23.9494**	-2.3116*	0.9504	0.0309	1.8308
H $\hat{H}$	0.0127	1.0436	0.8342	-0.4491	4.6127**	32.0065**	23.5262**	-8.5876**	0.9548	0.0339	1.7321
M $\hat{L}$	0.0067	0.9466	0.3806	0.3926	2.6540*	31.9223**	11.8014**	8.2554**	0.8968	0.0309	2.0783
MM	0.0155	1.0791	0.1792	0.0475	6.3481**	37.4285**	5.7160**	1.0268	0.9230	0.0300	1.8820
M $\hat{H}$	0.0102	0.9687	0.2208	-0.5439	2.8408**	22.7708**	4.7731**	-7.9714**	0.8791	0.0443	2.0133
L $\hat{L}$	0.0167	1.0717	-0.2199	0.5913	4.6575**	25.2890**	-4.7725**	8.6992**	0.7557	0.0441	1.8427
LM	0.0059	0.9697	-0.2784	-0.1275	2.8953**	40.0678**	-10.577**	-3.2841**	0.9179	0.0252	1.7228
L $\hat{H}$	0.0103	0.9893	-0.3130	-0.7102	4.0900**	33.1520**	-9.6461**	-14.837**	0.9233	0.0311	2.0336

Note: (1) The test portfolios are constructed from the intersections of B/M (first alphabet) and TURN (second alphabet) categories.

(2) Durbin-Watson (D-W) statistics of about 2.0 indicate to autocorrelations in regression residuals.

(3) Asterisks \*\* and \* indicates significance at 1% and 5%, respectively.

in Malaysian equity market is by no means unique. Similar results are also documented in the United States (Chollete 2004) and in Australia (Chan & Faff 2005) and more so in emerging markets. In a study on the issue of liquidity in 48 countries, Dey (2005) found a positive, significant relationship between returns and TURN and such relationships are confined to emerging markets. The implication of positive return-TURN relationship is that it translates into negative  $\hat{LMH}$ . Earlier, Rouwenhorst (1999) found that his measure of liquidity (HML which is the opposite of  $\hat{LMH}$ ) reports positive monthly values ranging from 0.11 to 1.84% in 60% of 20 emerging countries he studied. In the same study, the HML for Malaysian equity market is 0.32%. According to Pastor and Stambaugh (2003), this phenomenon reflects the behavior of investors during period when liquidity is under pressure due to events such as economic crisis. A sudden deterioration in liquidity creates a pressure strong enough to make investors to sell off their stocks at lower prices. Similarly, investors' concern about increasing cost of liquidating their assets causes them to be more receptive of lower returns. Consistent with Pastor and Stambaugh's (2003) explanation, this study finds that the deepest trough in  $\hat{LMH}$  line is during the period of 1998 to 2000 which coincides with the Asian crisis.

## CONCLUSIONS

This study investigates the role of illiquidity risk factor in asset pricing model by adopting volume-based liquidity measures. It employs monthly and yearly data of 230 to 480 companies listed on the Main Board of Bursa Malaysia for the period of 18 years from January 1987 to December 2004. The preliminary results from univariate regressions provide initial but important support for the hypothesis that illiquidity risks are priced. Not only are the slopes of the 6 alternative measures of  $\hat{LMH}$  almost consistently significant, used alone the  $\hat{LMH}$  formed from TURN explain 30 to 36 percent of variations in stock returns.

The importance of illiquidity risks is somehow weakened when tested in multifactor models to explain returns on ME/BM test portfolios. When the multifactor models are tested on ME/TURN and BM/TURN test portfolios, the role of  $\hat{LMH}$  improves rather substantially even though still inferior to SMB and HML. The improvement is slightly more obvious when  $\hat{LMH}$  is incorporated in DiLiq rather than in SiLiq. More importantly about the role of illiquidity risk ( $\hat{LMH}$ ) is that it does work to improve the goodness-of-fits of Fama-French model. This is particularly obvious in tests on returns on BM/TURN test portfolios where DiLiq turns out to be the dominant model

in the sense that it generates the highest average adjusted  $R^2$  as well highest adjusted  $R^2$  in all portfolios.

In the meantime, it is also important to note that even though the three-factor models improve the levels of goodness-of-fits of CAPM substantially, none including Fama-French model manages to reduce the alphas ( $\alpha$ ) to zero. This finding suggests at least three possibilities, (i) the existence of omitted risk factors in the tested multifactor models, (ii) the presence of undiversified firm specific risks, and (iii) the influence of abnormal February returns in this market (Ruzita & Dwipraptono 2006). One way that future studies could address the first possibility is by incorporating  $\hat{LMH}$  as an additional factor in a manner similar to Chollete (2004), Chan and Faff (2005), and Miralles and Miralles (2005). This is particularly true considering the consistently significant role of SMB and HML regardless of which multifactor models they are considered in. The second possibility is quite high given that for quite a number of years, especially the earlier study period, the number of components stocks is less than that required to form well-diversified portfolios. Future studies should include more shares to ensure sufficient stocks to form well-diversified test portfolios. The third possibility of February effect may be addressed in future studies by excluding the February returns from the return series or by controlling February returns using a dummy variable.

But the more reliable check on the inferences about the tested models is their effectiveness to explain returns on portfolios formed on variables that are not involved in forming the explanatory factors (Fama & French 1996a). To be more meaningful, the variables should be ones that previously have been associated with CAPM anomalies such as price to earning ratio, return momentum, and dividend yield. This is because the ability to explain such anomalies is an acid test to any asset pricing model. In so far as the results of this study are concern, there is an important investment implication in that investors in this equity market should be concerned not only on market risk but also firm-specific risks, particularly size, growth potential, and the illiquidity. More specifically, investors in Malaysian equity market should require higher returns for holding equity investment in smaller size, weaker financial condition, and high turnover firms.

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Ruzita Abdul Rahim  
School of Business Management  
Faculty of Economics and Business  
Universiti Kebangsaan Malaysia  
43600 UKM Bangi, Selangor D.E.  
Malaysia

